What can client's expect of UK contractors today?





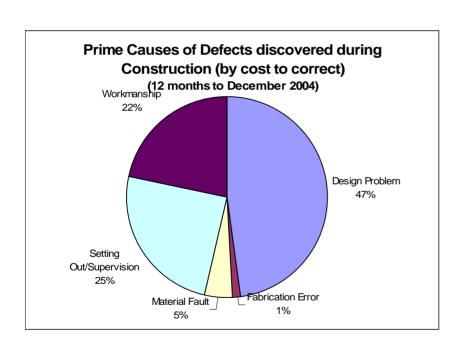
As standard....



- Performance Measurement
- Lean Construction
- Supply Chain Management

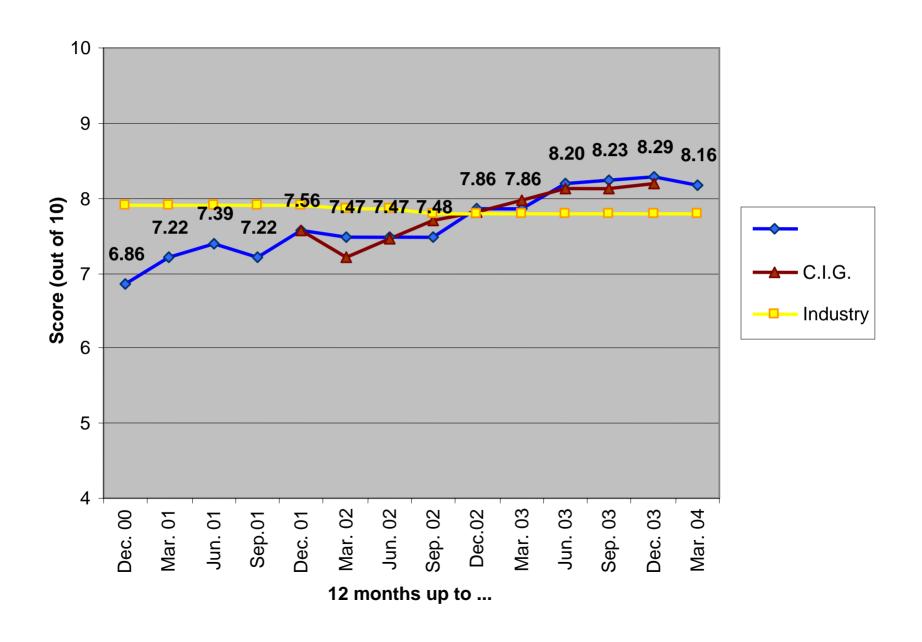


Performance Measurement



- Customer Surveys
- Benchmarking clubs
- Continuous Improvement
- Linked to Profit

Client Satisfaction - Trend

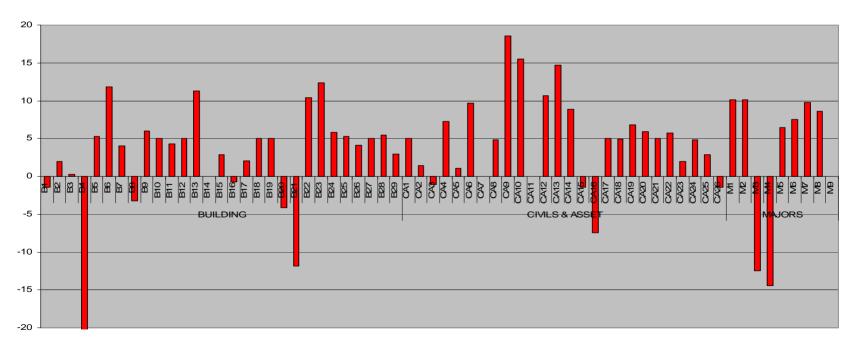


Pre – IBP



Project Margins – Mar 2002

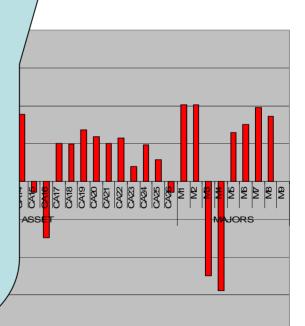
PROJECT MARGINS - MARCH 2002



Pre – IBP



"To have a skilled team on every project, working to a common management system using tools to provide a consistent approach to best practice and best profit"

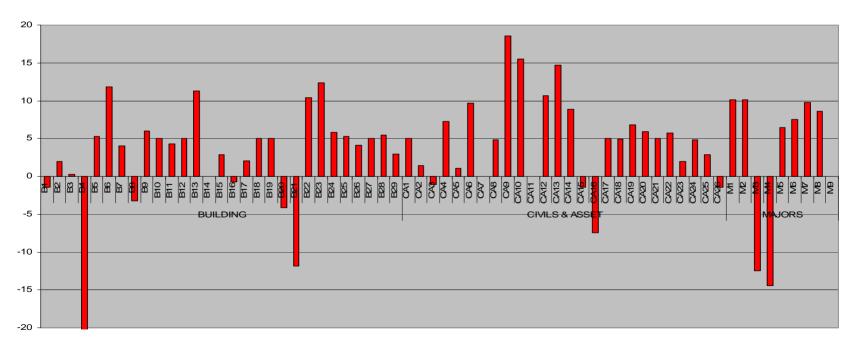


Pre – IBP



Project Margins – Mar 2002

PROJECT MARGINS - MARCH 2002

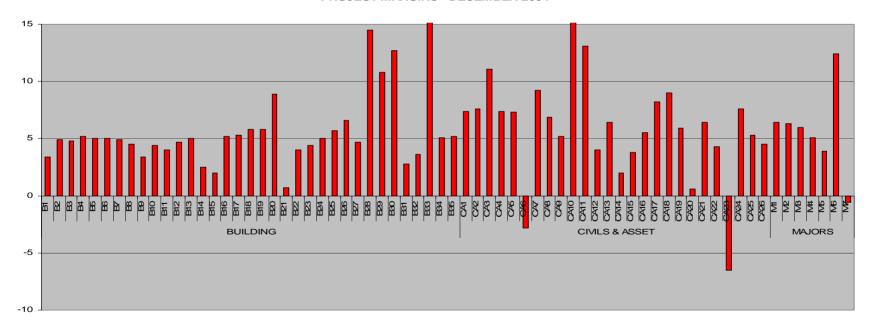


Post - IBP



Project Margins – Dec 2004

PROJECT MARGINS - DECEMBER 2004





Lean Construction



- Systems & Production thinking
- 'The beat of demand'
- Last Planner
- Integrated Supply Team



Lean Construction

"A way to do more & more with less & less whilst providing Customers with exactly what they need"

& Production thinking eat of demand' anner ted Supply Team



Lean Construction



- Systems & Production thinking
- 'The beat of demand'
- Last Planner
- Integrated Supply Team

" We can't bear waste"



Supply Chain Management



- Preferred Suppliers
- 360 Performance Measurement
- Annual WOF
- Shared technology
- Joint training

info m a c e

Central Support

Services / Processes

Projects

International

Contacts

Library

Infomace: or: GO ngine: Web Pages cts panies (via Google) inced Search... & FAQs

Search for a Company Enter the name of the company below... Example: Typing "Ruddy" will return Ruddy Limited, whilst typing just "Rud" will return Ruddle Wilkinson Architects and Ruddy Limited. Supply Chain Performance To view Trade Contractor performance, search for a Company and then select their company report Alternatively, to see performance charts for all the official Preferred Suppliers, click here.

- To see the overall performance of Mace's Preferred Suppliers, click here
- To see the overall performance of all of Mace's suppliers, click here

Search

Supply Chain Performance - Preferred Suppliers' Performance

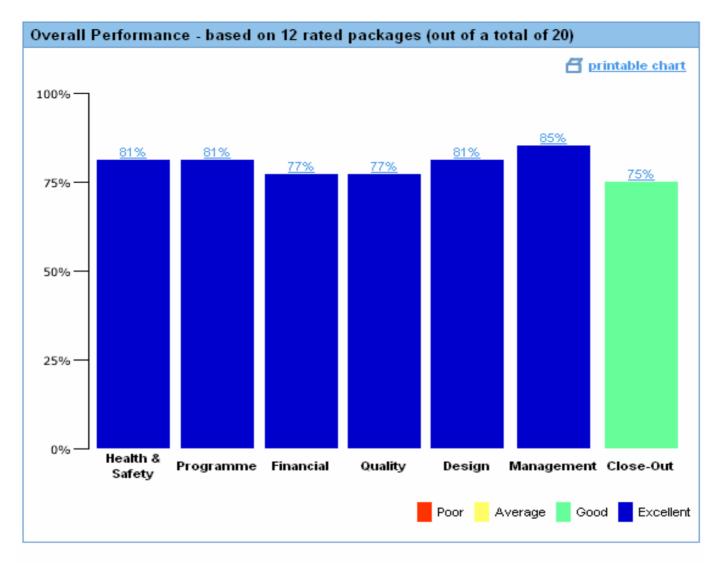
The following table shows the overall performance of Mace's preferred suppliers, based on their contract package scores.

The numbers in italics on the right handside of the table show the number of scored packages used to calculate a company's overall score. In general, a higher number will indicate a more reliable overall performance score.

A summary is included at the end of the page that shows the number of companies in each performance band (Excellent/Good/Average/Poor).

To see the overall performance of all of Mace's suppliers, click here.

Nr.	Company	Overall Performance	
1	Bene Plc	100%	1
2	Hoist-It Services Li	100%	1
3	John F Hunt Demoliti	96%	1
4	Permasteelisa (UK) L	92%	1
5	Westbond Limited	91%	2
6	Construction & Manag	90%	3
7	May Gurney Geotechni	89%	1
8	Cementation Foundati	88%	2
9	Felix UK Limited	88%	1



Mace Packages (20 awarded):													
Project	Package	Start	End	Value	Contact	Q	P	F	s	М	D	С	
BA @ Waterside	6300 Ductwork												
Heathrow Terminal 1 Briti	6400 Ductwork												